



YOUR GENEROSITY HEALS, EDUCATES, AND TRANSFORMS

MAKE IT LAST
Endowment Giving at Jefferson





Creating a Legacy

At Jefferson, we're reimagining the future of health, education, and discovery.

Our life-changing advances are made possible by the generosity of forward-thinking donors whose legacy is multiplied with every life we improve. Making an endowed gift is one of the most powerful ways to have a lasting impact. Your legacy will span generations, touching countless students, patients, and families.

Endowments last forever, providing the vital financial stability that enables Jefferson to maintain and enhance its immersive, interprofessional education and high quality, compassionate clinical care—now and for generations to come.

Whether we are teaching and training today's students for tomorrow's professional careers; or inventing cutting-edge technologies and designing novel approaches to doing things; or researching and developing more effective treatments and therapies—Jefferson's mission is to improve lives.

We hope that you join us.

How Does the Endowment Strengthen Jefferson?

The endowment creates a solid financial foundation for the future, providing a reliable source of income to fulfill Jefferson's mission. It also allows Jefferson to weather short-term economic ups and downs.

Much of Jefferson's endowment is restricted to specific purposes—such as faculty, student, or program support—designated at the time of the gift. Such restricted funding ensures continued support for those purposes. You may also make endowment gifts with broad goals that provide maximum flexibility to realize Jefferson's potential.



- **PLUS:**
It keeps growing in perpetuity.

How an Endowment Works

Jefferson invests your gift as part of its overall endowment portfolio when you give to an endowed fund. Each year, a portion of the value of your endowed fund is paid out to support the fund's purpose (a scholarship, a professorship, etc.) Any remaining earnings are used to build the endowment's value. In this way, an endowment fund can grow and provide support for its designated purpose in perpetuity.



01
Donor makes a gift to Jefferson and decides to endow it for a specific purpose.



02
The gift is invested by "buying shares" in Jefferson's pooled investment fund.



03
The amount of earned income available is based on the current spending policy.



04
Earnings are distributed monthly and directed to the purpose of the gift.



05
Principal continues to grow in perpetuity, resulting in increased earnings each year.

What Your Endowment Can Do

GIVING LEVEL
\$1,000,000

Generates About \$50,000/year

- Provides seed funding to launch a project for a junior investigator
- Underwrites Dean's Transformational Science Award for cutting-edge research
- Helps reduce a medical student's debt at graduation by 25%

GIVING LEVEL
\$500,000

Generates About \$25,000/year

- Funds a research nurse to recruit patients into clinical studies on obesity
- Covers the cost of a programmer to establish a robust registry for rare diseases
- Provides funding for athletic trainers and rehab equipment for student athletes

GIVING LEVEL
\$250,000

Generates About \$12,500/year

- Covers 1/3 of a nursing student's tuition
- Supports applied research in textiles and materials in the Fashion and Textiles Futures Center
- Funds the Jefferson Accelerator Zone's annual JAZ Tank Challenge for community startups

GIVING LEVEL
\$100,000

Generates About \$5,000/year

- Funds six months' worth of medications and supplies for three homeless shelter clinics staffed by JeffHOPE students
- Purchases items for the Ramily Market, which provides complimentary items to students struggling with food insecurity
- Pays for a video microscope for clinical research

GIVING LEVEL
\$50,000

Generates About \$2,500/year

- Purchases a TV and recliner for an Infusion Center
- Purchases wigs for 25 cancer patients undergoing chemotherapy
- Covers conference fees for continuing education for nurses

Endowment Giving Opportunities

Jefferson offers many opportunities for donors to establish endowed funds. Named endowment opportunities start at \$50,000 and can support any area of Jefferson. Endowments may be named for the donor or in honor of someone special.

Minimum Gift Level*	Fund Type
\$25,000,000	Colleges
\$10,000,000	Flagship Institutes, Centers, Programs, CEO Position
\$5,000,000	Senior Executive Positions, President Positions
\$3,000,000	Institutes, Centers, Programs, Distinguished Professorships, Department Chairs, Deans, Directors of Major Institutes
\$2,000,000	Institute Directors, Professorships (SKMC), Senior Administrators, Division Chiefs, Center Directors
\$1,000,000	Professorships (Other Colleges, Clinical Sites), Administrators
\$500,000	Fellowships, Term Professorships
\$100,000	Scholarships (Sidney Kimmel Medical College)
\$50,000	Scholarships (Other Colleges), Funds for Research, Patient Care, Program Support, Student Support, Innovation, Lectureships, Athletics, Other

*Note that minimum gift levels may vary depending on scale of program/position

Institutes, Centers, Programs

\$3,000,000+

At Jefferson, we blend research, education, and patient care into a seamless whole, inviting discoveries, nurturing our students, and offering comfort to patients and families.

Our network of institutes, centers, and programs is how we accomplish our distinctive multidisciplinary approach to education, research, and patient care. Led by visionaries and staffed by experts, they bring the latest insights from the bench to the bedside and train colleagues and students for the world they'll meet tomorrow. By focusing on what matters—people—we've found the formula for success, arranging the resources of our world-class academic medical center around the individuals and teams that make the difference.

Professorships and Endowed Administrative Positions

\$1,000,000 - \$5,000,000+

Endowed professorships represent the highest academic honor an institution can bestow upon faculty, clinicians, and scientists. Typically, an appointment to an endowed professorship recognizes the individual's attainment of the highest levels of teaching, scholarship, research, and service in their discipline or field.

Endowed administrative positions are created to support the recruitment and retention of administrators in key leadership roles for Jefferson. An appointment to an endowed administrative position is made in recognition of the individual's professional accomplishments and upon assumption of a leadership position associated with an endowed position.

Fellowships

\$500,000

Innovation in the health sciences depends on the constant exchanges between prominent researchers and gifted students.

The beginning of a distinguished career often involves specialized training and/or research opportunities. Jefferson's fellowship programs provide the level of advanced training modern medicine requires and are designed to bring promising clinicians to another level of practice. Jefferson fellows are chosen from among the best and brightest graduates in the world.

Scholarships

\$100,000 Sidney Kimmel Medical College

\$50,000 Other Colleges

Scholarship funds allow Jefferson to assist top students with diverse backgrounds, experiences, and interests, ensuring that financial barriers will not deter applicants from pursuing a Jefferson education. Scholarship donors have a lasting impact on today's students, helping them to become future professionals capable of applying their unique skills and perspectives to effect positive change in service to others.

Discretionary Endowed Funds

\$50,000

These endowed funds sustain our most vital needs by contributing unrestricted, discretionary funds that can be used for any number of causes by the president, deans, or other leaders to advance Jefferson's mission. Discretionary endowments provide vital support to a clinical department, institute, center, college, academic discipline, or other Jefferson program of interest to the donor.



Lectureships

\$50,000

Endowed lectureships are essential to the intellectual enrichment of Jefferson and the academic and medical community at large. Lectures by visiting speakers promote dialogue across disciplines, connect our students with leaders in a vast range of professions and fields, and attract the attention of the public and the media to the academic and scientific community at Jefferson.

Targeted Endowed Funds

\$50,000

These endowed funds may be established in support of a specific purpose. Examples include:

Research

Discovery endowments can support a project in its initial stages or provide supplemental funding for projects only partially covered by grants and other funding.

Innovation

Support innovation by providing resources for Jefferson students, faculty, and researchers to pioneer inventions, products, and discoveries that help improve lives.

Program Support

Enhance current programs by funding new initiatives, research, equipment, faculty development, or student enrichment activities.

Student Support, Athletics Funds

Provide financial aid for students pursuing a Jefferson education or enhance the student experience outside the classroom by funding athletics and student organizations.



Endowment Frequently Asked Questions

What is an endowed fund?

Endowed funds are “forever gifts” that create an enduring legacy of support for Jefferson. An endowed fund is a permanently invested fund where the earned income will provide support for a general or specific purpose. The gift’s principal (or corpus) is never touched, but continues to generate income in perpetuity. Endowed funds may be created for scholarships, professorships, research, and programs.

What is a quasi-endowment?

Quasi-endowments are funds earmarked by the Board of Trustees—rather than by donors—to act like permanently restricted funds from which income is available for general operations or certain specific purposes. Essentially, the board treats some unrestricted funds as an endowment, keeping them invested in the institution’s investment portfolio. Accordingly, these funds are not reported as “permanently restricted” on the organization’s financial statements. Quasi-endowments are sometimes referred to as “funds functioning as an endowment,” “board-designated endowments,” or “unrestricted endowments.”

What is the current value of the endowment?

As of June 30, 2023, Jefferson’s endowment comprised 1,318 individual funds totaling almost \$2.7 billion. These figures incorporate donor-restricted endowment funds and funds designated to function as endowments.

Are the endowments for each campus co-mingled?

As part of our integration strategy, as entities become members of Jefferson, their endowment funds enter Jefferson’s long-term investment pool but are tracked separately. The only exception is the Magee endowment; it is part of an externally-held trust.

What percentage of Jefferson’s expenses is funded through the endowment?

In FY22, the endowment payout covered approximately 1.8% of Jefferson’s overall operating budget and 7.8% of the university’s operating budget. Without this stable source of annual income, Jefferson would need to make up the difference by cutting expenses, raising tuition, or both. The more the endowment grows, the less Jefferson must rely on other sources of revenue.

How can a donor start an endowed fund?

Establishing an endowment can be done in various ways, from outright gifts to future gifts such as charitable trusts and bequests. Donors may fund endowments as a single gift or spread the payments over several years as a pledge. Jefferson offers many opportunities for donors to establish newly named endowed funds. Endowment gifts may be directed to a specific purpose, such as scholarships or professorships, or be designated for use by a particular college, clinical department, or research area. Endowments may be named for the donor or in memory or honor of someone.

What is the gift level to establish an endowed fund?

Jefferson has set minimum gift levels for different endowed funds to ensure sufficient income is available annually to support their designated purpose. Named endowment opportunities start at \$50,000.

Can I give to an existing endowment?

Yes, donors can make a gift of any size to an existing endowment fund. An existing endowment may reflect a donor’s area of interest to which they can contribute. Also, many donors who have previously established endowment funds continue making gifts to them over time. The larger a fund is, the more it can do each year.



How long do endowment gifts typically take to begin funding the specified program?

Gifts (including payments in the case of pledges) to the endowment begin to generate income the month after they are invested in the pooled endowment.

What happens to the unspent income for endowed funds?

Endowment payout earned on funds that support unrestricted operations or have a broad purpose (program, research area) are reflected as current-year operating revenue in Jefferson's annual financial statements, so there is never any unspent income. Funds with a donor intent that is more narrowly defined (professorship, lecture) have a payout that is expense-based. Payout on these funds is not reflected until current-year costs are applied to the fund account code. Unspent payout is reinvested into the fund's principal.

How is the endowment invested, and what is the spending policy?

When an endowed gift is made, the funds are placed in Jefferson's long-term investment pool and converted into units within the pool. The university's Investment Office manages the portfolio of funds, with oversight from the Investment Committee of the Board of Trustees. Each year, Jefferson spends "investment income" (also called the "spending distribution" or "payout") from each endowed fund. Jefferson's endowment includes donor-restricted funds and funds designated by the Board of Trustees (quasi-endowment) to function as endowments.

Under applicable law, the "investment income" is a percentage of the fund's value and is called the "spending rate." The spending rate generally ranges between 4.5 to 5.0%. Jefferson's endowment spending policy ensures a prudent tradeoff between current program needs and long-term endowment purchasing power.

When are the earnings transferred to the spending account for immediate release endowments?

Immediate endowment release is done monthly at 1/12th of the annual budget, regardless of actual expense activity.

How are investment returns applied to endowments?

Monthly investment returns are allocated to each endowed fund based on its relative ownership of Jefferson's long-term investment pool.

When is the annual payout determined?

In late winter, Enterprise Finance prepares the budgeted payout by an endowment fund for the upcoming fiscal year beginning July 1.



Seed the Future

Thank you for considering an endowment investment in Jefferson. We invite you to learn more about the many ways a gift today can significantly impact the lives of students, patients, and their families now and for generations to come.

For more information, contact:

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